

# **Siddons-Martin Emergency Group**

*Protecting the Southwest*

3500 Shelby Lane  
Denton, Texas 76207  
GDN P115891  
TXDOT Franchise No. A115890  
EIN: 27-4333590

September 17, 2013

Eules Fire Department  
Chief Wes Rhodes  
201 N. Ector  
Eules, Texas 76039

RE: Proposal for (1) Pierce Impel Pumper; EP/300205-426 stock unit 26999

Dear Chief Rhodes

Siddons-Martin Emergency Group the licensed and authorized dealer for Pierce Manufacturing Inc. in the State of Texas is pleased to provide the following proposal for (1) Pierce Impel Pumper. This proposal is based on the accompanying proposal specifications, which are tailored to meet your needs. The proposal pricing is based on current HGAC (Houston Galveston Area Council) FS12-11 contract pricing and includes the fees associated with an HGAC purchase.

### **(1) Pierce Impel Pumper EP/300205-426 stock unit 26999**

<b>Stock Unit Original Sales Price</b>	<b>\$408,605.00</b>
<b>HGAC Fee</b>	<b>\$2,000</b>
<b>Added Features/Options</b>	<b>\$44,895.00</b>
<b>Factory Stock Discount</b>	<b>-\$5,500.00</b>
<b>50% prepayment discount</b>	<b>-\$2,300.00</b>
<b>Final Sales Price After Trade-In and Discounts</b>	<b>\$447,700.00</b>

To take advantage of prepayment discounts, payment must be made within 15 days of contract signing.

The proposal pricing includes the delivery cost from Appleton, Wisconsin.

Delivery time for the proposed unit will be within **3-4 months** from the date of order which will be the date a Purchase Order is received by Siddons-Martin Emergency Group.

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This proposal is valid for **60 days** from the above date.

Tax is excluded from this proposal. In the event the purchasing organization is not exempt from Sales Taxes or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due.

Balance of sales price is due upon acceptance of the apparatus at the factory. Payment must be remitted to:

***Payment Mailing Address***

*Siddons-Martin Emergency Group  
P.O. Box 975262  
Dallas, TX 75397-5262*

***Payment Wiring Information***

*Available Upon Request*

Fed Tax ID 27-4333590

Any changes to the original specification will be invoiced or credited as a separate transaction from the original proposal.

**A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day until the payment is received. In the event of a Prepayment received after the due date above, the discount will be reduced by same percentages above increasing the cost of the apparatus.**

In the event this proposal is accepted and a purchase order is issued then cancelled or terminated by Euless Fire Department before completion, Siddons-Martin Emergency may charge a cancellation fee. The following charge schedule based on costs incurred may be applied:

- (a) 10% of the Purchase Price after order is accepted and entered by Pierce;
- (b) 20% of the Purchase Price after completion of the approval drawings;
- (c) 30% of the Purchase Price upon any material requisition.

The cancellation fee may increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin upon sale of the product to another purchaser, plus any costs incurred by Siddons- Martin to conduct such sale.

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In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order.

Upon signing of this proposal, the terms and conditions stated herein will be considered binding and accepted by Euless Fire Department. The terms and acceptance of this proposal will be governed by the laws of the state of Texas. Venue of any claim regarding this proposal will lie in the county Euless Fire Department is located. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group.

Sincerely,

*Travis Ownby*

Travis Ownby  
Sales Representative  
817-454-5394  
townby@siddons-martin.com

I, \_\_\_\_\_, the authorized representative of Euless Fire Department, agree to purchase the (1) Pierce Impel Pumper and agree to the terms of this proposal.

\_\_\_\_\_  
*Signature*

\_\_\_\_\_  
*Date*