

THIRD PARTY AMINISTRATIVE SERVICES RFP 006-16: PRICING

# of Estimated Employees & Retirees = 370  
 Per Employee Per Month = PEPM

RECOMMENDED

FIXED COSTS	BCBSTX		HEALTHSCOPE BENEFITS		AMWINS (WEB-TPA)	
	PEPM	Annual Cost	PEPM	Annual Cost	PEPM	Annual Cost
Administrative Fee	\$59.56	\$264,446.40	\$15.00	\$66,600.00	\$17.00	\$75,480.00
Prescription Drug Integration	\$0.00		\$1.30	\$5,772.00	\$0.00	\$0.00
Utilization Management (UM)	Included in Medical Administrative Fee		\$3.65	\$16,206.00	Included in Medical Administration Fee	
Large Case Management (LCM) Fees	Included		Included in UM Fee		\$125/hour	
LCM Provider	Blue Care Connection		American Health Holdings		WEB-TPA	
Precertification	Fee Included in Medical Administrative Fee		American Health Holdings Fee Included in UM/LCM Fee		ActiveHealth Management \$2.25 \$9,990.00	
Medical Network Fee	Included in Administrative Fee		Aetna (ASA 1.0) \$12.75 PEPM (ASA 2.0) \$15.25 PEPM	\$56,610.00	Aetna (ASA 2.0) \$13.75 (Year 1); \$14.30 (Year 2); \$14.87 (Year 3) \$61,050.00	
COBRA / HIPAA	\$10.00	\$44,400.00	\$1.45	\$6,438.00	\$1.57	\$6,970.80
Dental Adminstrative Fee	\$4.40	\$19,536.00	Included in Medical Administration Fee		\$2.03	\$9,013.20
Dental Network Fee	BCBSTX partners with Dearborn for Dental. Proposal did not list network fee.		\$0.99	\$4,395.60	\$1.25	\$5,550.00
<b>Fixed Costs Sub-Total</b>		<b>\$328,382.40</b>		<b>\$156,021.60</b>		<b>\$168,054.00</b>
FIXED COSTS continued...	BCBSTX		HEALTHSCOPE BENEFITS		AMWINS (WEB-TPA)	
Run-In/ Run-Out Administration Fee	25.52 (Run-Out); BCBSTX does not process Run-Ins, since the BCBSTX network is proprietary \$113,308.80		\$18/Claim or \$1.50 PEPM (Run-In) \$6,500.00		N/A	
First Year Set Up Fee	N/A N/A		Waived \$0.00		N/A \$0.00	
<b>Run-In Subtotal</b>	<b>Included in Administrative Fee \$113,308.80</b>		<b>\$6,500.00</b>		<b>\$0.00</b>	
Subrogation Services	60% of total amount		30% of Savings		30% of Savings	
Out of Network Discount	BCBS processed out-of-network claims at the in-network discount, thus resulting in higher balance billing to member.		30% Savings		25% Savings (capped at \$10,000)	
Printing of Plan Document	Included; hard copy reprints \$3.75/booklet		Direct Pass - Through of Cost(s); Initial Preparation Included, Thereafter \$125/hour		Included in Medical Administrative Fee	
<b>FIXED COSTS TOTAL</b>		<b>\$441,691.20</b>		<b>\$162,521.60</b>		<b>\$168,054.00</b>
FUTURE INCREASES IN COST	BCBSTX		HEALTHSCOPE BENEFITS		AMWINS (WEB-TPA)	
Year 2	\$61.61	\$273,548.40			\$17.00	\$75,480.00
Year 3	\$64.69	\$287,223.60			\$17.85	\$79,254.00
ADDITIONAL FEES & CHARGES	BCBSTX		HEALTHSCOPE BENEFITS		AMWINS (WEB-TPA)	
	PEPM or as indicated		PEPM or as indicated		PEPM or as indicated	
Programming	Contingent upon request order		\$125/hr.	1st Yr Free	\$0.00	
Analytics	Cost not mentioned		Cost not mentioned		\$1.50	
Reporting System	Contingent upon request oder		Included		Included	
Ad Hoc Reporting	Cost not specified		\$0.00		\$0.00	
Wellness Program	Cost not mentioned		\$1.25			
Disease Management	Cost not mentioned		\$4.00		\$1.45 (w/Nurse care charged separately or \$3.20 w/ Nurse care included)	
Nurse Directed Care	No reference		Included		\$100/hour	
Dialysis Management	\$400 - \$680 per diem		Cost not mentioned		35% of savings	
Fraud Management Program	Included in service, no mention of cost		30% of Savings		N/A	
Credit Balance Recovery	N/A		30% of Savings			

BCBSTX offers an Rx rebate of \$21.63 PEPM and mandates that COE use their PBM.