

SCADA Upgrade Project Scoring Matrix

Friday, August 29, 2014

Specifications	Points	RLC Controls, Inc	Prime Controls	Wheco Controls	Robust Controls
Sixty (60) Mile Radius of City of Eules	10%	1.67	7.17	5.67	6.33
Years of Stated Business	10%	10.00	10.00	8.26	2.61
Similar Project Experience	10%	9	10	10	8
Warranty and Technical Support	10%	10	5	10	6
Previous Experience with Integrator	10%	9	6	8	2
References/Customer Support Record	10%	10	10	10	5
Proposal Cost					
Base		\$ 74,000.00	\$ 113,420.00	\$ 95,890.00	\$ 132,840.00
Base + Alt 1		\$ 108,000.00	\$ 119,539.00	\$ 144,390.00	\$ 160,240.00
Base + Alt1+ Alt 2		\$ 117,850.00	\$ 133,539.00	\$ 184,390.00	\$ 184,840.00
Proposal Cost Points	40%				
Base		40.00	18.69	28.17	0.00
Base + Alt 1		40.00	35.73	26.52	20.65
Base + Alt1+ Alt 2		40.00	34.67	17.42	17.26
Total Points					
Base		89.67	66.86	80.10	29.94
Base + Alt 1		89.67	83.89	78.45	50.59
Base + Alt1+ Alt 2		89.67	82.84	69.34	47.20

*Base Bid includes base SCADA equipment. Alternate 1 includes chlorine system. Alternate 2 includes back-up radio system.

Base Winner	RLC Controls
Base + Alt 1 Winner	RLC Controls
Base + Alt 2 Winner	RLC Controls