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To Our Valued Customers:

The Reduction of Lead in Drinking Water Act was signed into law in January, 2011 and goes into effect nationwide on January 4, 2014. U.S.A. Public Law 111-380 will reduce the allowable lead content of all products that come in contact with drinking water or water for human consumption to 0.25% (weighted average). Some state laws have already gone into effect with the new requirements.

**What does this mean for Ferguson and our customers?**

This act prohibits the sale of valves, fittings and fixtures with a weighted lead content of more than 0.25% for use with potable water anywhere in the U.S A. This means that all inventory of leaded brass for use exclusively in potable water becomes obsolete on January 4, 2014. **It is critical that you develop a plan for changing out your inventory prior to the legislation taking effect.**

**Ferguson will stop accepting non-compliant returns by August 1, 2013.**

Advance planning will ensure that you and/or Ferguson are not left with large amounts of obsolete inventory. Most manufacturers have published return policies that clearly identify timelines and quantities to which Ferguson must adhere. Ferguson locations will handle the return of all non-compliant leaded brass on a case-by-case basis. **Our deadline is August 1, 2013 for the return of products that contain lead and that are used exclusively for potable water.**

**Will Ferguson continue to stock products that contain lead for non-potable applications?**

The new law exempts products used for manufacturing, industrial processes, irrigation and outdoor watering. We will continue to stock some leaded products to serve customers installing these systems. Protect your bottom line and begin working on a transition plan with your Ferguson sales associate today. To help you plan, we have a collection of information about the legislation and helpful tips on the Ferguson website at: [www.ferguson.com/leadfree](http://www.ferguson.com/leadfree) .

We appreciate your business and look forward to working with you to create the most effective transition plan for your business.

Sincerely,

**Kevin Murphy**  
Chief Operating Officer

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Nobody expects more from us than we do.