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Quote#: 1-188155345
Rev#: 5
Quote Date: 10/14/2012
Sales Consultant: Elizabeth Roberts
 800-442-1142 x 72438
FOB: Redmond, WA

Terms: All quotes subject to credit approval and the following terms & conditions

**Serial numbers for (4) LIFEPAK 12 trade-in devices: 11757577
 13323307
 13651800, 31590147
 Contract: None**

Exp Date: 01/12/2013

| Line | Catalog # / Description | Qty | Price | Unit Disc | Trade-In | Unit Price | Ext Total |
|------|--|-----|-------------|------------|------------|-------------|--------------|
| 1 | 99577-001257 - LP15 MONITOR/DEFIB, CPR, Pace, to 360j, SPO2/CO/MetHb, 12L GL, NIBP, CO2, Trend, BT THE LIFEPAK 15 IS AN ADAPTIV BIPHASIC FULLY ESCALATING (TO 360 JOULES) MULTI-PARAMETER MONITOR/DEFIBRILLATOR . 2 PAIR QUIK-COMBO ELECTRODES PER UNIT - 11996-000091, TEST LOAD - 21330-001365, IN-SERVICE DVD - 21330-001486 (one per order) , SERVICE MANUAL CD- 21300-008084 (one per order) and SHIP KIT (RC Cable) 41577-000126 INCLUDED. HARD PADDLES, BATTERIES AND CARRYING CASE NOT INCLUDED. | 4 | \$36,595.00 | \$5,489.25 | \$3,000.00 | \$28,105.75 | \$112,423.00 |
| 2 | 11577-000004 - STATION BATTERY CHARGER AC OPERATION FOR STATIONARY APPLICATIONS, FOR USE WITH THE LI-ION 5.7 AMP BATTERY. INCLUDES AC POWER CORD, MOUNTING BRACKET AND OPERATING INSTRUCTIONS | 4 | \$1,585.00 | \$237.75 | \$0.00 | \$1,347.25 | \$5,389.00 |
| 3 | 21330-001176 - LI-ION BATTERY 5.7 AMP HOUR CAPACITY RECHARGEABLE LITHIUM-ION, WITH FUEL GAUGE | 20 | \$400.00 | \$60.00 | \$0.00 | \$340.00 | \$6,800.00 |
| 4 | 11996-000323 - MASIMO SET RED LNCS PATIENT CABLE - 4 FEET RED LNC-04,PATIENT CABLE,4FT,REF 2055 | 4 | \$190.00 | \$28.50 | \$0.00 | \$161.50 | \$646.00 |
| 5 | 11171-000051 - DIGIT BOOT DBI-DC8, ADT REUSABLE SENSOR,REF 2652 DIGIT BOOT DBI-DC8, ADT REUSABLE SENSOR,REF 2652 | 4 | \$670.00 | \$100.50 | \$0.00 | \$569.50 | \$2,278.00 |
| 6 | 11160-000001 - NIBP CUFF-REUSEABLE,INFANT NIBP CUFF-REUSEABLE,INFANT | 4 | \$19.00 | \$2.85 | \$0.00 | \$16.15 | \$64.60 |
| 7 | 11160-000003 - NIBP CUFF-REUSEABLE,CHILD NIBP CUFF-REUSEABLE,CHILD | 4 | \$22.00 | \$3.30 | \$0.00 | \$18.70 | \$74.80 |

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Quote Products (continued)

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|------|--|-----|------------|-----------|----------|------------|-------------|
| 8 | 11160-000007 - NIBP CUFF-REUSEABLE,LARGE ADULT NIBP CUFF-REUSEABLE,LARGE ADULT | 4 | \$30.00 | \$4.50 | \$0.00 | \$25.50 | \$102.00 |
| 9 | 11577-000002 - KIT - CARRY BAG, MAIN BAG ACCESSORY 11577-000002 LP15 KIT CRY BAG. Includes shoulder strap 11577-000001 | 4 | \$268.00 | \$40.20 | \$0.00 | \$227.80 | \$911.20 |
| 10 | 11220-000028 - Top Pouch Storage for sensors and electrodes. Insert in place of standard paddles. | 4 | \$48.00 | \$7.20 | \$0.00 | \$40.80 | \$163.20 |
| 11 | 11260-000039 - KIT - CARRY BAG, REAR POUCH KIT - CARRY BAG, REAR POUCH | 4 | \$69.00 | \$10.35 | \$0.00 | \$58.65 | \$234.60 |
| 12 | MC999-001005-5 - POS - 5 YEAR . On-site repair and one inspection per year. Price per unit. Contracts with 4 and 5 year terms must be paid in full up front. | 4 | \$5,165.00 | \$0.00 | \$0.00 | \$5,165.00 | \$20,660.00 |
| 13 | 50999-000117 - ZONE TRAVEL CHARGE: ZONE 1 | 5 | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0.00 |

SUB TOTAL \$149,746.40
 ESTIMATED TAX \$0.00
 ESTIMATED SHIPPING & HANDLING \$185.00
GRAND TOTAL \$149,931.40

| Trade-in Detail | | | |
|-------------------------------|-----|------------|---------------|
| Product | Qty | Unit Value | Total Value |
| Pricing Summary Totals | | | |
| List Price: | | | \$186,644.00 |
| Trade-ins: | | | - \$12,000.00 |
| Cash Discounts: | | | - \$24,897.60 |
| Tax + S&H: | | | + \$185.00 |

GRAND TOTAL FOR THIS QUOTE \$149,931.40