

HGACBuy		KUBOTA TRACTOR CORPORATION NATIONAL ACCOUNT PRODUCT QUOTATION					GR01-12	
Contract Pricing Worksheet		PHONE: 310-370-3370 EXT. 1813 FAX: 310-370-3846 EMAIL: CBENNETT@KUBOTA.COM					Quote # HGAC156-2012	
Purchasing Party: City of Euleess		Issue PO's TO Kubota Tractor Corp. 3401 Del Amo Blvd Torrance, CA. 90503			REMIT TO : Kubota Tractor Corporation			
Contact:					ADDRESS: 3401 DEL AMO BLVD			
Phone #:					CITY: TORRANCE STATE: CA 90503			
Fax #:					DLR # 80000 PHONE 817-281-6143			
Email:					CONTACT Steve Lee FAX:			
COMMENTS: Prices for product quoted are good for 60 days from quote date.								
IMPORTANT -This WORKSHEET MUST BE VERIFIED BY KUBOTA NATIONAL ACCOUNTS before a PO is issued. Please fax to Cynthia Bennett (310) 370-3846 or email the worksheet to cbennett@kubota.com. PO's without verified quote may be subject to change. PO Must Be Issued To Kubota Tractor Corporation								
General Description of Product Discounts from MSRP		B, BX, L, M Series (20%)		RTV Series (17%)		Z & F Series (20%)		T/G Series (18%)
ORDERING INFORMATION					FOR KUBOTA USE ONLY			
QTY.	Product Code	MODEL CODE	Assembly Fees Apply	UNIT LIST PRICE	% Discount	NATIONAL ACCT. DISCOUNT PRICE	TOTAL LIST PRICE	TOTAL NATIONAL ACCOUNT PRICE
A. Catalog / Price Sheet Items being purchased - Itemize Below								
1		RTV500-H	V Series RTV500-H Orange	\$ 9,681.00	17%	\$ 8,035.23	\$ 9,681.00	\$ 8,035.23
1		V4325	FRONT GRILLE GUARD - SILVER	\$ 216.00	17%	\$ 179.28	\$ 216.00	\$ 179.28
1		V4363	Canopy Mount Kit	\$ 102.00	17%	\$ 84.66	\$ 102.00	\$ 84.66
		V4364	Metal Canopy (Black)	\$ 308.00	17%	\$ 255.64	\$ -	\$ -
						\$ -	\$ -	\$ -
						\$ -	\$ -	\$ -
		Selected tires or wheels:					\$ -	\$ -
		Heavy Duty F 24 x 9 - 12, 6 ply					\$ -	\$ -
		R 24 x 11 - 12, 6 ply					\$ -	\$ -
Subtotal A:				\$ 10,307.00		\$8,554.81	\$ 9,999.00	\$ 8,299.17
B. Unpublished Options, Accessory or Service Items- Itemize Below								
							\$ -	\$ -
Subtotal B:				\$ -		\$0.00	\$ -	\$ -
C. Other Allowances, Discounts, Trade-Ins, Freight, Make Ready or Miscellaneous Charges								
1		Kubota Standard Inbound Freight		\$ 210.00		\$ 210.00	\$ 210.00	\$ 210.00
1		Factory Assembly Fee				\$ -	\$ -	\$ -
1		Dealer Assembly Fee		\$ 40.00		\$ 40.00	\$ 40.00	\$ 40.00
1		Dealer PDI & Delivery Fee		\$ 280.00		\$ 280.00	\$ 280.00	\$ 280.00
Subtotal C:				\$ 530.00		\$ 530.00	\$ 530.00	\$ 530.00
		Check: Total cost of Unpublished Options (B) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B)		For this transaction the percentage is:		0%		
TOTAL= (A+B+C)				\$10,837.00		\$9,084.81	\$10,529.00	\$8,829.17
Pricing Subject to Established Membership								
AUTHORIZED SIGNATURE: X _____ DATE _____								
HGAC order processing charge of 1.5% on Section B items is the responsibility of the delivering dealer. Kubota will reimburse HGAC for the entire order processing charge and deduct the amount applicable to Section B from internal Kubota bid discount							\$ -	
All orders are subject to the terms and conditions as outlined in the National Purchase Agreement. The Standard Kubota Warranty Applies, which does not include pick up or delivery.						Payment Terms = Net 45 Days		
FOR KTC INTERNAL USE-		Quote #: HGAC156-2012		Quote Date:		Verified By:		

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Contract Pricing Worksheet		PHONE: 310-370-3370 EXT. 1813 FAX: 310-370-3846 EMAIL: CBENNETT@KUBOTA.COM						Quote # HGAC160-2012	
Purchasing Party:		City of Eules				REMIT TO :		Kubota Tractor Corporation	
Contact:		Issue PO's TO Kubota Tractor Corp. 3401 Del Amo Blvd Torrance, CA. 90503				ADDRESS:		3401 DEL AMO BLVD	
Phone #:						CITY:		TORRANCE	
Fax #:		DLR #		80000		PHONE		817-281-6143	
Email:		CONTACT		Steve Lee		FAX:			
COMMENTS: Prices for product quoted are good for 60 days from quote date.									
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ORDERING INFORMATION					FOR KUBOTA USE ONLY				
QTY.	Product Code	MODEL CODE	Assembly Fees Apply	UNIT LIST PRICE	% Discount	NATIONAL ACCT. DISCOUNT PRICE	TOTAL LIST PRICE	TOTAL NATIONAL ACCOUNT PRICE	
A. Catalog / Price Sheet Items being purchased - Itemize Below									
1		M6040F-1	UTILITY ROPS TRACTOR, 2WD, SYNCHRO SHUTTLE TRANSMISSION	\$ 24,660.00	20%	\$ 19,728.00	\$ 24,660.00	\$ 19,728.00	
1		M7612	2ND POSITION VALVE MOUNTING KIT	\$ 140.00	20%	\$ 112.00	\$ 140.00	\$ 112.00	
1		M7613	3RD POSITION VALVE MOUNTING KIT	\$ 140.00	20%	\$ 112.00	\$ 140.00	\$ 112.00	
2		M7610	SELF CANCELING DETENT VALVE (SCD)	\$ 693.00	20%	\$ 554.40	\$ 1,386.00	\$ 1,108.80	
1		LA1153	Front Loader	\$ 4,648.00	20%	\$ 3,718.40	\$ 4,648.00	\$ 3,718.40	
1		M1822	Loader Valve	\$ 981.00	20%	\$ 784.80	\$ 981.00	\$ 784.80	
1		M1811	72" Bucket	\$ 686.00	20%	\$ 548.80	\$ 686.00	\$ 548.80	
1		M9594	DRAWBAR CLEVIS	\$ 71.00	20%	\$ 56.80	\$ 71.00	\$ 56.80	
1		M7643	CREEP SPEED KIT	\$ 673.00	20%	\$ 538.40	\$ 673.00	\$ 538.40	
1		M1876	FRONT GRILLE GUARD KIT	\$ 196.00	20%	\$ 156.80	\$ 196.00	\$ 156.80	
1		M7630	(1) REAR WORK LIGHT KIT	\$ 85.00	20%	\$ 68.00	\$ 85.00	\$ 68.00	
1		M7633	DOWN EXHAUST MUFFLER KIT	\$ 332.00	20%	\$ 265.60	\$ 332.00	\$ 265.60	
Subtotal A:				\$ 33,305.00		\$26,644.00	\$ 33,998.00	\$ 27,198.40	
B. Unpublished Options, Accessory or Service Items- Itemize Below									
1		Perry Aluminum Canopy		\$ 375.00		\$ 375.00	\$ 375.00	\$ 375.00	
1		Poly Fill Front Tires		\$ 375.00		\$ 375.00	\$ 375.00	\$ 375.00	
1		Rim Guard Ballast Rear Tires		\$ 485.00		\$ 485.00	\$ 485.00	\$ 485.00	
1		Gearmore Top Link		\$ 465.00		\$465.00	\$ 465.00	\$ 465.00	
1		Gearmore Tilt Link		\$ 465.00		\$465.00	\$ 465.00	\$ 465.00	
Subtotal B:				\$ 2,165.00		\$2,165.00	\$ 2,165.00	\$ 2,165.00	
C. Other Allowances, Discounts, Trade-Ins, Freight, Make Ready or Miscellaneous Charges									
1		Kubota Standard Inbound Freight		\$ 565.00		\$ 565.00	\$ 565.00	\$ 565.00	
1		Factory Assembly Fee		\$ 250.00		\$ 250.00	\$ 250.00	\$ 250.00	
1		Dealer Assembly Fee		\$ 825.00		\$ 825.00	\$ 825.00	\$ 825.00	
1		Dealer PDI & Delivery Fee		\$ 300.00		\$ 300.00	\$ 300.00	\$ 300.00	
		Selected tires or wheels:							
		ALR8895A & AMR8979 TURF TIRES							
		FRONT - 29 x 12.5-15 R3 STEEL BIAS AA / REAR - 21.5L x 16.1 R3 STEEL BIAS							
Subtotal C:				\$ 1,940.00		\$ 1,940.00	\$ 1,940.00	\$ 1,940.00	
		Check: Total cost of Unpublished Options (B) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B)		For this transaction the percentage is:		8%			
TOTAL= (A+B+C)				\$37,410.00		\$30,749.00	\$38,103.00	\$31,303.40	
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AUTHORIZED SIGNATURE: X _____ DATE _____									
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FOR KTC INTERNAL USE-		Quote #: HGAC160-2012		Quote Date: 10/2/2012		Verified By: TLB			

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1		M7613	3RD POSITION VALVE MOUNTING KIT	\$ 140.00	20%	\$ 112.00	\$ 140.00	\$ 112.00			
2		M7610	SELF CANCELING DETENT VALVE (SCD)	\$ 693.00	20%	\$ 554.40	\$ 1,386.00	\$ 1,108.80			
4		M8071	FRONT SUITCASE WEIGHT	\$ 85.00	20%	\$ 68.00	\$ 340.00	\$ 272.00			
1		M8073	BOLT/BAR KIT FOR FRONT WEIGHTS	\$ 52.00	20%	\$ 41.60	\$ 52.00	\$ 41.60			
1		M9594	DRAWBAR CLEVIS	\$ 71.00	20%	\$ 56.80	\$ 71.00	\$ 56.80			
1		M7643	CREEP SPEED KIT	\$ 673.00	20%	\$ 538.40	\$ 673.00	\$ 538.40			
1		M1876	FRONT GRILLE GUARD KIT	\$ 196.00	20%	\$ 156.80	\$ 196.00	\$ 156.80			
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1		M7633	DOWN EXHAUST MUFFLER KIT	\$ 332.00	20%	\$ 265.60	\$ 332.00	\$ 265.60			
Subtotal A:				\$ 27,127.00		\$21,701.60	\$ 28,075.00	\$ 22,460.00			
B. Unpublished Options, Accessory or Service Items- Itemize Below											
1		Perry Aluminum Canopy		\$ 375.00		\$ 375.00	\$ 375.00	\$ 375.00			
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C. Other Allowances, Discounts, Trade-Ins, Freight, Make Ready or Miscellaneous Charges											
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1		Factory Assembly Fee		\$ 250.00		\$ 250.00	\$ 250.00	\$ 250.00			
1		Dealer Assembly Fee		\$ 575.00		\$ 575.00	\$ 575.00	\$ 575.00			
1		Dealer PDI & Delivery Fee		\$ 300.00		\$ 300.00	\$ 300.00	\$ 300.00			
		Selected tires or wheels:									
		ALR8895A & AMR8979 TURF TIRES									
		FRONT - 29 x 12.5-15 R3 STEEL BIAS AA / REAR - 21.5L x 16.1 R3 STEEL BIAS									
Subtotal C:				\$ 1,570.00		\$ 1,570.00	\$ 1,570.00	\$ 1,570.00			
Check: Total cost of Unpublished Options (B) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B)				For this transaction the percentage is:		10%					
TOTAL= (A+B+C)				\$30,862.00		\$25,436.60	\$31,810.00	\$26,195.00			
Pricing Subject to Established Membership											
AUTHORIZED SIGNATURE: X _____ DATE _____											
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