



June 12, 2012

Ms Loretta Getchell
 Assistant City Manager
 City of Euless
 201 N. Ector Drive
 Euless, TX 76039

Web-TPA
 8500 Freepoint Parkway South
 Suite 400
 Irving, TX 75063
 T 877.593.2872
 F 469.417.1970
 amwins.com

RE: 2012 Renewal Proposal the City of Euless

Dear Loretta:

The purpose of this letter is to provide our renewal proposal for the upcoming contract year beginning October 1, 2012. All of us at WEB-TPA have enjoyed working with the City of Euless, your staff and all of the members of the City of Euless Employee Health Plan for the past eight years.

Based upon industry trends, your group's claim volume, employee to dependant ratio and WEB-TPA's cost of doing business, the expense for the administrative services provided by WEB-TPA are increasing as outlined below effective October 1, 2012. The Medical, Dental and COBRA/HIPAA administration renewal rates listed below will remain in effect for the period of October 1, 2012 through September 30, 2014.

Service	Current	Renewal
Medical Administration	\$15.00 PEPM	\$15.75 PEPM
Dental Administration	\$1.70 PEPM	\$1.79 PEPM
Hospital Pre-Certification Fee	\$2.50 PEPM	No rate change
Case Management Fee	\$125 Per Hour	No rate change
Disease Management		
Verisk Reporting	\$1.50 PEPM	No rate change
Nurse Directed Care	\$100 Per Hour	No rate change
Chronic Condition	\$0.85 PEPM	No rate change
Member Maternal Ed.	\$0.60 PEPM	No rate change
COBRA / HIPAA	\$1.45 PEPM	\$1.53 PEPM
ASA-PPO Network-Medical*	\$15.25 PEPM	\$15.86 PEPM
ASA-PPO Network-Dental*	\$1.25 PEPM	No rate change
Hospital Audit	35% of savings, no more than 2x the paid amount (member and plan paid) up to \$10,000 max	35% of savings, no more than 2x the paid amount (member and plan paid) up to \$10,000 max
Subrogation	30% of Savings	30% of Savings

*Subject to change if rate change by vendor

Again, thank you for the past eight years and if you have any questions regarding the pricing or any other information contained in this letter, please do not hesitate to call.

Sincerely,

Chris J. Calvery
 Account Executive

