



CITY COUNCIL COMMUNICATION

June 8, 2010

SUBJECT: Subscriber Radio Replacement
SUBMITTED BY: Mike Brown, Chief of Police
REFERENCE NO: Resolution No. 10-1342

ACTION REQUESTED:

Consider approval of Resolution No. 10-1342 approving the acquisition of radio equipment and authorizing the City Manager to execute an Equipment Lease-Purchase Agreement with Motorola, Inc for the purchase of said equipment.

ALTERNATIVES:

- Continue to operate with our current radios

SUMMARY OF SUBJECT:

About 50% of the subscriber radios (portables and mobiles) used by Police, Fire, Public Works, and other Departments in the City are no longer supported by the manufacturer. Most of these radios have been in service for about fifteen (15) years. Repair of these radios is becoming increasingly difficult due to a lack of parts. This request would replace all one hundred thirty-one (131) of these outdated, unsupported radios with radios that are P25 ready and capable of operating on our current system and/or the P25 digital system being planned. The total cost of these radios would normally be \$503,226.58. However, by executing the lease-purchase agreement before June 25, 2010, we can take advantage of a trade-in promotion being offered by Motorola and realize a savings of \$65,000. The first of five (5) equal lease payments of \$97,719.70 would not be due until July 1, 2011. The total project cost, including finance charges of \$50,371.92, is \$488,598.50, a net savings of \$14,628.08. Motorola is a sole source vendor of this equipment.

FINANCIAL CONSIDERATIONS:

Revenue Sources: General Fund
Expenditure Accounts:
Budgeted Fiscal Year(s): 2011, 2012, 2013, 2014, 2015
Estimated Expenditure: \$97,719.70 per year. Total: \$488,598.50
Over/Under Projection By:
Other Comments:

SUPPORTING DOCUMENTS:

- Resolution No. 10-1342
- Motorola Lease Agreement
- Motorola Price Quote

APPROVED BY:

_____ **LG** _____ City Manager's Office
_____ **SC** _____ City Secretary's Office